



SUNDARPANDI GANESAN

No 32, Skb sorgam flats F1 B block, 3rd cross street, Krishna
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Objective

Focused professional with 4+ years of experience, worked across various functional in banking sector

Experience

- **DBS BANK** April 2022 - Still working
Assistant officer (Team leader)
 - Daliyum met new customer educate tha products and offers to customer.
 - Customer is suitable for which product just analysis and give them and create new port folio.
 - Work on this existing portfolio to services them to get new business.
 - Pre and post portfolio customer any error and queries and educate tha customer to solve tha error and queries .
 - Handle tha pre and post portfolio customer queries and date.
 - Train my team members to how to learn business and educate tha bank product s.
 - I solve my team members queries, problem, doubts.
 - Hourly wise check and teams members business
 - Every day do my business and collect tha date of team members business , Every week discuss my team members business and update and higher officers ,
 - Handling products (Accounts lending(Home loan, Pesonal loan, Business's loan,Moratage loan) Insurance,Tax planning,KYC Handling)
- **Kotak Mahindra Bank** Jan 2020 - April 2022
Assistant acquisition manager
 - Daily met new customer and open acc and serives them
 - Handle her account and create new port folio,if customer have doubt means clear them slove tha problem of customer
 - Daily haddle tha bank products like a (Savings personal loans, insurance demand, accounts, credit Card)
 - Analysis product is suitable for customer needs
 - Outbound calling to customer to get feedback,In the calling itself educate tha product selling to customer
 - Single day handle many products
 - Outbound calling to existing portfolio call them to create rapeup to get new business or referrals.

Education

- **Karpagam academy of higher education** 2019
Bachelor of computer applications
71
- **SRV MATRIC HIGHER SECONDARY SCHOOL** 2016
HSC
72
- **SRV MATRIC HIGHER SECONDARY SCHOOL** 2014
SSLC
80

Skill

- Service now
- Portfolio management
- Microsoft office
- Leadership skills
- Pressure handling
- Multi tasking
- Computer skills
- Critical thinking and problem solving
- Easy observing
- Date management

Projects

- **Employee management system**
Employee management software makes it easy for the employer to keep track of all records. This software allows the administrator to edit employees.